



CHINT Sponsored Norway DHK Handball



NOARK Won 4 MW PV Projects in Japan



CHINT Participated in Dubai MEE 2016



CHINT WAA Sales Conference Came to a Successful Conclusion

CHINT Electrics Newsletter 2016



Vinci and CHINT Promote New Opportunities

Vinci delegation led by Pascal Specogna, GM of Vinci's transportation-logistics-industrial department, visited CHINT's Shanghai industrial zone on March 2. The delegation was accompanied by Mr. Chen Chengjian, vice present of CHINT group, and Mr. Cheng Zhihui, vice GM of CHINT Europe sales department and other top management members.

Vinci is the world's top architecture and engineering services company, one of the world's largest construction contractors. Vinci is engaged in infrastructure, industry, services and telecommunications, with 185,000 employees and 2,500 subsidiaries. The delegation visited CHINT on the occasion of the opening of Actemium, mainly for a better understanding of CHINT and seeking in-depth cooperation and communication.

During the visit, the delegation visited CHINT's brand experience center, and had a comprehensive understanding of CHINT group and its industrial structure.

Later in the meeting, the two sides made a detailed introduction of themselves, and exchange thoughts on the cooperation of EPC projects. Mr. Pascal SPECOGNA said that with the foundation of Actemium, there will be many opportunities of future cooperation between CHINT and Vinci, and Vinci's localization in China needs support from such domestic enterprises as CHINT. On the other hand, the advanced technology of Vinci group in the field of automation technology also can help CHINT in its better development. Therefore, both sides are full of expectations for future cooperation.

Keywords:
Vinci
Actemium
EPC projects

CHINT Sponsored Norway DHK Handball

CHINT together with Norway distributor CENIKA sponsored for local famous handball team DHK for 3 years, and supported them for this important match.

It is learned that handball originated in Germany, just like a mixture of soccer and rugby, and some of rules developed from basketball rules. Lately in the 2016 champions' league, DHK participated in a warm-up match and won competitor in a landslide.

The game lived on TV and internet broadcasts, was very popular in Northern Europe. The players dressed in uniform with CHINT logo and hailed their victory, which greatly enhanced the brand image of CHINT in Norway market as well as CHINT's influence in Northern Europe market.



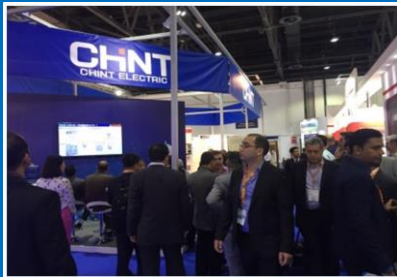
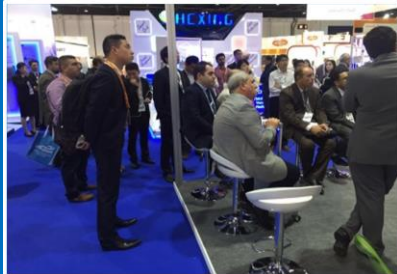
NOARK Won 4 MW PV Projects in Japan

NOARK, making persistent efforts in Japan, successfully won the PV power plant project in Hyogo, a total of 4 MW, to provide them with combiner boxes and AC/DC distribution cabinets. Recently it was combined to the grid.

It is learned that the project was Delta's first solar power plant investment in Japan, and also a landmark project for Delta, which means Delta, as an EPC company, officially entered into Japan's PV industry. Therefore the project successfully showed up at the recommendations of Environment Business, a well-known local magazine. The successful cooperation between NOARK and Delta had a significant strategic significance on grabbing Japanese PV market.



CHINT Participated in Dubai MEE 2016



From March 1-3, 2016, CHINT displayed its complete range of intelligent components and industrial comprehensive system solutions at the 41st Middle East Electricity (MEE), fully demonstrated its strength as China's leading company in industrial electrics and renewable energy.

MEE, founded in 1975, was held in Dubai World Trade Center, which now becomes the one of the world's five industrial activities. During the exhibition, CHINT hold many product seminars, and showed its low voltage switchgear solution, mainly including DP contactors, SMDB and FDB etc.. CHINT's booth attracted many professional visitors including electrical manufactures, industrial customers, panel builders, and received numerous positive leads.

This exhibition demonstrated the strength of CHINT brand, further enhanced the trust of global customers on CHINT and promoted the in-depth development of CHINT in the Middle East market.



CHINT WAA Sales Conference Came to a Successful Conclusion

From March 4- 6, CHINT West Asia & Africa Sales Department held a successful sales conference in Sofitel Dubai Downtown, Dubai. The conference attracted 33 distributors from Egypt, South Africa, Ethiopia, Kenya and other fourteen countries. At the conference, distributors reviewed their business achievement in 2015 year and shared some market experiences. Furthermore, they discussed development target and direction in 2016 year.

During the conference, CHINT sales team promoted the latest NX-series new products and shared market experience in HVAC, Telecommunications and Power industry etc.. Some distributors and industry customers shared their market experience and expressed their wish of deep cooperation with CHINT, and exchange their ideas on market business. The attendees also had brainstormed on how to make full use of resources and product lines to realize breakthroughs and significant increase on industry and projects development.