



CHINT Won Malaysia Residential Project



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CHINT Electrics Newsletter 2016



CHINT LV Switchgear Factory Entered Southern Egypt Power Utility

In August, good news came from LV switchgear factory in Egypt, CHINT successfully obtained the project of Southern Egypt Power utility. During the period of bidding, CHINT was still under construction and was facing with pressure of competitors from local market even the world, and finally won the bid with reliable technical solution and professional pre-sale service in the market.

Keywords:
LV switchgear factory
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Southern Egypt

It is reported that LV Pillars project, the first big order which valued more than 5 million Egyptian pounds. CHINT LV switchgear factory is also named CHINT & EGEMAC which is one joint venture factory, mainly provide CHINT NGC8 products and lately the new series of NGC8 type2 4000 A successfully passed the KEMA test, greatly enhanced the competitive power of CHINT, and contributed significant to CHINT's business development in high-end and specialized market in Egypt, Libya, Sudan, etc.

The successful signing of this project proves the brand popularity of CHINT in Egypt market. With the upgrading of Egypt power grids, CHINT products would benefit thousands of households, and would further improve CHINT brand recognition and market share.

CHINT Won Malaysia Residential Project

In August, CHINT won the residential project in Princess Cove, Puteri, Malaysia. CHINT mainly provided MCCB and MCB products for their apartments and villas of power distribution system. One of NA8-6300 4P product was firstly made its debut in the global market application.

It is learned that this project is set up a joint venture by a well-known Singapore real estate developer called Pacific Star Group, together with DB2 Land. It is located in the heart of Puteri Princess Harbour facing a private marina and covered 31,600 square foot consisting of 2 blocks of 33-layer, 658 apartments each, and 4 superior Villas.

CHINT products were applied to the whole power distribution system of this real estate project. It showed that CHINT products won highly approval by customers. Meanwhile, this project played an important role in promoting CHINT brand in Asia-Pacific countries.



CHINT Gained Acclaims from Ethiopia Hospital

In July, CHINT gained ETHIOTEbib hospital project in Ethiopia successfully. CHINT provided substations and switchgear panel for the hospital. Good quality and professional service of CHINT gained acclaims from the hospital. ETHIOTEbib hospital is a large-scale hospital in Addis Ababa, capital of Ethiopia. It is equipped with the department of Children Hospital, Health and Care, Medical Diagnosis, Medication, etc.

It is known that HENOK, a loyal customer of CHINT, who introduced CHINT to ETHIOTEbib hospital, cause of CHINT good quality. CHINT substations' global reputation attracted the hospital when CHINT was quoting to ETHIOTEbib about switchgears. Finally, CHINT not only got the contracts of switchgears, but also the contracts of substations.



CHINT Participated in Brazil ENIE 2016



August 23rd– 25th, CHINT participated in ENIE 2016, a most attractive exhibition held in South America every two years. CHINT displayed its complete range of intelligent components and industrial comprehensive system solutions in Expo Center North, Sao Paulo, fully demonstrated its strength as China's leading company in industrial electrics and renewable energy.

CHINT presented its solutions for HVAC, water treatment, power generation and solar photovoltaic system through three days exhibition. Besides, launched CHINT NEXT series products attracted numerous guests coming from the world successfully. All the guests were impressed by CHINT quality product and attentive reception after their visiting of CHINT booth. As China's leading enterprise in electrical and new energy industries, CHINT received about a thousand visiting customers, mainly including electrical manufacturers, industrial customers, trading companies and panel builders.

The exhibition successfully demonstrated CHINT's international image and provided a valuable platform for communication and a good opportunity for gaining more global business.



CHINT Launched Products Seminar in Belarus

On Aug.19th, 2016, CHINT held a training seminar on complete range CHINT products in Belarus. 65 key accounts from Belarus grid company, Belarus's largest panel builder, Belarus's largest transformer factory, EPC company and distributors attended this seminar.

During the seminar, the participants learned a lot about the company CHINT as a leading manufacturer of electrical equipment of China, but also focused the topic of complete range of low voltage, PV modules, inverter, power T&D equipment and solutions for solar photovoltaic system.

Thanks to the seminars, the Belarus's clients have greater understandings of the full products of CHINT. The seminars also helped CHINT increase business opportunities with consumers, satisfy product development to the market demand, and consolidate the foundation of business expansion in Belarus.